



counterPRO

Operating System: UNIX®

Technology Requirements:

Pentium IV PC, 128 MB of memory, 20 GB disk

Operational Applicability:

Suitable for single and multiple locations

User Count: Supports up to 500 users per system

Of special interest

- **ODBC data access via SQL, with output to popular spreadsheet programs**
- **Multi-level nested inventory kits**
- **E-fax and email integration**
- **Exclusive Watchdog™ automatic alerts of potential inventory conflicts**
- **Special, low-fee ePay™ credit card processing exclusively for CounterPro users**
- **AccuPro™ general ledger, accounts payable, checkbook and payroll functions**
- **EProNet™ e-rental transactions over the web**

CounterPro® from Solutions by Computer has defined technology in the world's largest rental industry for more than 20 years. Currently in use in 8 countries, CounterPro's mission-critical software is put to the test every day by over 5,000 licensed users and 2,300 rental operations. This includes some of the largest independent rental companies in North America.

When CounterPro was first introduced in 1983, its proactive, intuitive software quickly filled a need for technology that could drive higher returns on rental inventory. CounterPro seeks revenues directly from the point of transaction. The system optimizes asset management by focusing simultaneously on revenue-building and customer service. This creates a push/pull path to greater profitability. Adaptable, user-changeable functions match the software to business requirements, and security levels control accountability throughout the operation.

Solutions has steadily enhanced CounterPro since its inception, providing users with eleven major new releases to date, and hundreds of new capabilities. In 2005, for example, Solutions introduced enhanced email functionality and delivery mapping for CounterPro, and completed software integration with Goldmine®, SmartEquip® and Qualcomm®. These three companies, innovators in their own right, have partnered with Solutions to offer valuable services that can prolong the earnings potential of rental equipment.

CounterPro software may be purchased, or subscribed to over the internet through our CProRent™ option.



800-950-2221

www.solutionsbycomputer.com

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TRANSACTION PROCESSING

- Complete rental/sales transaction processing
- Total reservations processing
- EProNet internet reservations system for e-commerce
- Sales orders, invoicing and back orders
- Consistent accuracy in pricing and calculations
- Accommodation of all rate structures and rate policies
- Accommodation of all overtime and grace period policies
- User-changeable flexible document printing formats
- Automatic credit card processing
- Automatic faxing of contracts, invoices and statements
- Emailing of contracts, invoices and statements
- Contract and invoice archiving
- Contract cloning (duplicates previous transaction)
- Ability to reprint any previous document
- Jobsite tracking
- Off-rent/due for pickup processing
- Service order processing
- Freehand text entry area for each inventory item
- Quoted pricing by customer/through date
- Variable information prompting by customer type
- Accommodation of partial returns on open contract
- Accommodation of new items added to open contract
- Accommodation of equipment substitutions
- Automatic, realtime updating of accounts receivable
- Automatic interface from transaction to general ledger

INVENTORY INFORMATION

- Inventory item look-up by description, alternate description, department/category number or model number, bar code or RFID
- On-line displays for rates, item availability, specifications, sales and warning messages, activity history
- Automatic recommendation of additional items for rent/sale
- Automatic recommendation of substitute items
- Inventory kits
- Complete resale inventory processing
- Maintenance scheduling and history
- Complete purchase order processing with accounts payable integration
- Depreciation calculations/reporting
- Physical inventory-taking by bar code reader
- Watchdog™ automated database scanning for inventory conflicts

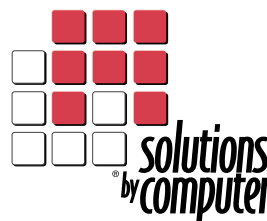
CUSTOMER INFORMATION

- Customer look-up by name, ID number, telephone number or equipment rented / reserved
- Drivers' license swipe
- Accounts receivable followup system
- Two stage credit control: over limit and past due
- On-screen days-to-pay history
- Enforced purchase order required
- "Bad risk" warnings for both cash and charge customers
- Language preference
- Master and sub accounts

MANAGEMENT REPORTS

- Transaction status report
- Monthly rental / sales journal
- Rental / sales daily transaction journal
- Current, 12-month and life rental inventory analysis
- Current, 12-month and life merchandise sales analysis
- Sales merchandise buying report
- Sales merchandise low inventory report
- Rental rate book
- Merchandise price lists
- Delinquent contract report
- Delivery and pick-up reports
- Overbooking report
- Cash requirement report
- Broken equipment report
- Accounts receivable aging report
- ODBC/SQL data extraction into Windows™, other databases and report writers via *OpenAccess™*

For general ledger, accounts payable, checkbook and payroll capabilities, ask to see a demonstration of how our AccuPRO software integrates with CounterPRO for total financial management.



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These software features are among the many capabilities that are currently available with a Solutions by Computer system. They may be considered standard or optional, depending on the Solutions system you choose.